

Cami Pendell

With more than 20 years working in the state governmental affairs arena, Cami Pendell has executed on an extensive collection of initiatives and is a consistent success-driver for her clients. Cami specializes in state government legislative consulting and departmental regulatory work with a thorough understanding of the legislative process, including parliamentary procedure, rules, and moving bills through the process.

Prior to her tenure at MLC, Cami worked in legislative leadership offices in both the state Senate and Michigan House of Representatives, serving in a legislative capacity for two Senate Majority Leaders and as Chief of Staff to a House Majority Floor Leader. Cami also served as Deputy Chief of Staff/Legislative Director for Senate Majority Leader Mike Bishop and was the former manager of state government affairs and legislative analysis for Blue Cross Blue Shield of Michigan.

Her thorough knowledge of the legislative process includes bi-partisan, bi-cameral policy development, procedural maneuvering and negotiating bill exchanges through the Legislature. This provided her with the unique experience of helping to organize legislative operations of floor activity in both Chambers. Cami personally understands the navigation of bills through the legislative process and uses this knowledge to help you identify specific strategic paths.

As an example of an issue area where she has had a significant impact, Cami gave a voice to transportation carriers and was instrumental in getting legislation passed to end the double taxation of gross receipts under the Michigan Business Tax – an accomplishment that equaled hundreds of thousands of dollars in savings for her client. Additional efforts led to a statutory time extension for a client's core program, which enabled them to keep their doors open for business. In addition, her expertise has assisted clients in getting appointed to state boards and commissions relative to their interests. In addition, she has led client initiatives across industries including healthcare, energy, real estate, and education, among others.

As an avid runner who has completed several marathons, including an ultramarathon, there's one thing that rings true about Cami's work: discipline is at the core of everything she does. From legislative consulting and departmental regulatory work to an in-depth understanding of the legislative process and parliamentary procedure, she is committed to finding the best strategy to help clients successfully cross the finish line.

Cami is a graduate of Central Michigan University and Michigan State University College of Law, and is a licensed attorney in the State of Michigan.